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**MARINE
INSURANCE
ISSUES
SEMINAR
2015**

**MARRIOTT DOWNTOWN HOTEL
NEW YORK CITY
MAY 14, 2015**

2015 SEMINAR COMMITTEE

Sean Dalton, Chair
Munich Reinsurance America, Inc.

Brian Murphy
Berkley Offshore Underwriting Managers, LLC

Joe Grasso
Wiggin and Dana, LLP

Brian Crean
AIG

Judy Cooke
Trans Re

Patrick O'Neil
Aon

Brian Stroop
Guy Carpenter

Sue Cacoilo
XL Catlin

PROGRAM

8:00 a.m.	Registration	
8:30 a.m.	Welcome and Opening remarks	<p>John Miklus, President, American Institute of Marine Underwriters</p> <p>Sean Dalton, Seminar Chair. Head of Marine Underwriting, Munich Reinsurance America, Inc.</p>
9:00 am – 10:00 am	<p>International Union of Marine Insurance (IUMI) Panel Discussing Marine Insurance – “Then and Now” Dieter Berg, Current IUMI President, of Munich Re will discuss the role of IUMI including president role and current agenda. Session to include a panel discussion with current IUMI President and former Presidents: Deirdre Littlefield, Starr and Richard DeSimone, XL Catlin. Session to conclude with a Q&A. Moderated by John Miklus, President, American Institute of Marine Underwriters</p>	<p>Dieter Berg, IUMI President, Munich Re</p> <p>Deirdre Littlefield, Senior Vice President, Starr Companies</p> <p>Richard DeSimone, President, XL Catlin Marine, North American</p> <p>John Miklus, President, American Institute of Marine Underwriters</p>
10:00 am – 10:45 am	<p>Advances in CAT Modeling - This panel will discuss how Marine CAT modeling has evolved from its beginnings, limitations of current capabilities, and potential developments on the horizon. Panel to include Tom Clift, Guy Carpenter Dianna Nelson, Swiss Re America; Jon Ward, RLI. Session to conclude with Q&A, to be moderated by James Fogarty, AON Benfield</p>	<p>Tom Clift, Managing Director, Guy Carpenter</p> <p>Dianna Nelson, Ph.D. – Assistant Vice President/Atmospheric Specialist, Swiss Re America</p> <p>Jon Ward, AVP, Risk Services, RLI</p> <p>James Fogarty, Reinsurance Broker, AON Benfield</p>
10:45 am – 11:00 am	Break	
11:00 am – 12:00pm	<p>Managing Cyber Risk: This panel of experts from four different perspectives will provide insights to understanding and managing Cyber Risks. Markus Wahler, Munich Re America; Tony Cowie, Swiss Re.; Captain Andrew Tucci, USCG, Les Bogdan, Berkley Offshore Underwriting Managers. Session to conclude with Q&A. Moderated by Rob Ryan, Navigators</p>	<p>Markus Wahler, Marine Consultant, Munich Re America</p> <p>Tony Cowie, Sr. Vice President, Swiss Re America</p> <p>Captain Andrew Tucci, United States Coast Guard</p> <p>Les Bogdan, Vice President, Berkley Offshore Underwriting Managers</p> <p>Rob Ryan, Vice President, Navigators</p>
12:00 pm - 1:00pm	Lunch	<p>Buffet style lunch is served in foyer. Seating in the Empire, Ellis and Seaport rooms</p>

PROGRAM cont'd.

<p>1:00 pm – 2:30pm</p>	<p>Challenges of Container Shipping: Panel to discuss challenges created by mega size container ships, mis-declared cargo, technical and port challenges, claims scenarios among other challenges. Chris Smith, Endurance; Captain James McNamara, National Cargo Bureau; Jim Gaughan, American Bureau of Shipping; Andrew Kinsey, AGCS. Session to conclude with Q&A Moderated by Scott Brown – AIG</p>	<p>Chris Smith, Senior Vice President, Endurance Captain James McNamara, National Cargo Bureau Jim Gaughan, Chief Engineer, American Bureau of Shipping Scott Brown – Senior Vice President, AIG Andrew Kinsey, Allianz Global Corporate & Specialty</p>
<p>2:30 pm – 3:30pm</p>	<p>Regulation of Marine Insurance: Panel discussion to highlight issues including Sanctions, Filing, Defining Globally Compliant Programs and Best Practices. Panel includes Joseph Grasso, Wiggin and Dana; Timothy J. Potero, Guy Carpenter; Andrew Forbis, Zurich Insurance. Moderator Suzanne Warner, Guy Carpenter</p>	<p>Joseph Grasso, Partner, Wiggin and Dana Timothy J. Potero, Senior Vice President & Deputy Chief Compliance Officer, Guy Carpenter Andrew Forbis, AVP Product Underwriting, Zurich Insurance Company Suzanne Warner, Senior Vice President, Guy Carpenter</p>
<p>3:30 pm - 3:45 pm</p>	<p>Break</p>	
<p>3:45 pm - 5:15 pm</p>	<p>Marine CEO Panel – Then & Now Challenges of Ocean Marine Insurance Business will include senior leaders to speak on current challenges they face including, but not limited to the following: Talent, technology, expenses, capital intensity, low interest rates, business structure, reinsurance and retention levels, volatility, Impact CAT and Large Losses, CAT Modeling, regulation/compliance. Moderated by Justin Gardner of Willis Re.</p>	<p>Robert S. Schimek, Senior Vice President and Chief Executive Officer of the Americas, AIG David French, President, Starr Marine Robert Gallagher, President, IMU One Beacon Drew Feldman, Vice President, Global Ocean Marine Manager Chubb Jill Beggs, Head of Specialty Lines Underwriting, Munich Re America Justin Gardner of Willis Re</p>
<p>5:15 pm</p>	<p>Closing Remarks</p>	<p>Sean Dalton, Chair Seminar Committee</p>
<p>5:30 pm – 6:30</p>	<p>Cocktail Reception</p>	<p>NY Marriott Downtown, 85 West Street, NYC</p>

SPEAKERS

Dieter Berg

Dieter Berg was born in Stuttgart, Germany, in 1957. He studied law at the University of Tübingen, Germany, and at the Université d'Aix-en-Provence/Marseilles, France. He received his admission as attorney-at-law in 1987. Having worked in a number of law firms in the USA and Germany, Dieter Berg joined Bavarian Reinsurance (Swiss Re Group) as a claims lawyer for Europe and the USA. After ten years in leading positions at Bavarian Re (Head of Liability, Accident and Motor; Divisional Head of Marine, Aviation, Space and Nuclear), Dieter Berg decided to pursue his career at Munich Re from 2001 onwards. He was Head of Corporate Underwriting/Global Clients - Marine until 2008, with Account Executive responsibilities for the non-life business of global clients. In 2008, he became Senior Executive Manager for Global Clients/North America – Marine, Offshore Energy and P&I business. Since 2014, he has headed the area of business development within Global Marine Partnership, Munich Re's newly established global marine division. In 2001, Dieter Berg was appointed Chairman of the Board of Munich Re Holding Company (UK) Ltd. and of Munich Re Capital Ltd., London. He is on various committees of the German Insurance Association (GDV) and was appointed member of the Facts and Figures Committee of the International Union of Marine Insurance (IUMI) in 2009. He became a member of the IUMI Executive Committee in 2011. In 2014 he was elected as President of IUMI.

Berg has published specialist articles on a variety of marine topics, including the following:

2003: Dirty bomb attacks on container terminals

2006: Piracy – Threat at sea

2009: Piracy – The threat at sea takes on a new dimension

2012: Piracy – The violence at sea escalates

Dieter Berg is married and has a daughter.

Deirdre Littlefield

Deirdre Littlefield, Senior Vice President joined Starr Marine in 2006. Starr Marine is a leading global provider of marine insurance products and services and a member of the Starr Companies, a global investment firm founded in 1919. Deirdre Littlefield began her insurance career with the Chubb Group of Insurance Companies. She held a number of home and field office management positions at Chubb, culminating with management of the firm's worldwide Ocean and Inland Marine operations. Littlefield joined the Swiss Reinsurance Group in 1994 as a Senior Vice President and was subsequently named to the Swiss Re Americas Division Management Board with responsibility for the group's Special Lines business in North and South America. In 2003 she joined Quanta U.S. Holdings, a Bermuda based insurance and reinsurance company. Littlefield was named President of Quanta's Insurance Operations in the U.S., Europe and at Lloyd's in 2004. Littlefield is actively involved in industry organizations, including serving as Vice Chairman of the National Cargo Bureau and a member of the American Bureau of Shipping. She was Chairman of the International Marine Claims Conference from 2010 to 2014, President of the International Union of Marine Insurance (IUMI) from 2006 to 2010, and Chairman of the American Institute of Marine Underwriters (AIMU) from 2000 to 2002. Deirdre Littlefield was named as one of the insurance industry's "100 Top Women" by Business Insurance Magazine in 2000 and as a "Woman to Watch" by Business Insurance in 2006. She was also named as one of *Irish America* Magazine's "Business 100" in 2008.

SPEAKERS cont'd

Richard DeSimone

President Marine North America

Rich joined XL Insurance as President North America Marine in August, 2011. He is responsible for all aspects of the marine insurance business in the US and Canada. He has been in the industry for more than 35 years in various underwriting, field management and executive positions. Before joining XL, Rich was President of the Travelers Ocean Marine business unit. He was appointed to that position following the 2004 merger with the St. Paul Companies where he had led their Global Marine Unit since 2000. Prior to that Richard spent 24 years with Atlantic Mutual. A 1972 graduate of City University of New York – Baruch College, he received a Masters in Transportation Management from the SUNY– Maritime College in 1977. In addition, Rich received the Associate in Marine Insurance Management (AMIM) designation in 1979 and attended the Insurance Institute of America’s Advance Executive Education Program at the Wharton School – University of Pennsylvania. He is a past Chairman of the American Institute of Marine Underwriters (AIMU), the National Cargo Bureau (NCB), the Water Quality Insurance Syndicate (WQIS) and was President of the International Union of Marine Insurance (IUMI) from 2000 to 2003.

Thomas Clift

Thomas E. Clift began his insurance career as a trainee with Continental Insurance. Following a two year training program Tom held various underwriting, management, field and Home Office positions. Tom joined Guy Carpenter in 1997 as a Principal and in 2007 was appointed Managing Director. Tom has an extensive background in insurance that includes underwriting, claims and catastrophe modeling initiatives. His current Guy Carpenter role is a practice leader with Guy Carpenter’s Global Marine and Energy Specialties group responsible for risk evaluation and client solutions. In 1976 Tom graduated from Baruch University with a B.B.A. in marketing. He earned his CPCU and Associate in Underwriting designations in 1985 and 1988, respectively, Associate in Reinsurance in 2001 and Master of Science degree in Insurance Management from Boston University in 2006.

Dianna Nelson

Dianna Nelson joined the Swiss Re Cat Perils Storm Team based in NY on July 1, 2013. Her background is in meteorology where she earned a PhD in Atmospheric and Oceanic Sciences from the University of Wisconsin -Madison. Dianne specialized in hurricane formation, and her dissertation focused on using statistical models to predict the formation of tropical cyclones (TCs) in the east Pacific basin. Aside from tropical cyclones, Dianne has also studied severe convective storms in the US. During her time at Swiss Re, Dianne has contributed to the development of a number of models including a Tornado/Hail model for the US and tropical cyclone models for the South Indian Ocean, Mexico, and Japan markets.

Jon Ward

Jon is an AVP, Risk Services for RLI. He has been with RLI for 12 years and has worked in various roles related to risk modeling, exposure evaluation, and portfolio optimization. His current responsibilities include leading the Ceded Reinsurance and Exposure Management departments. Jon resides in Peoria, Illinois with his wife Nicole and 3 young children. While not at work, Jon spends time raising Jack, Nora, and Luke to enjoy the finer things in life like the Blackhawks, Cubs, golf, and Bruce Springsteen.

SPEAKERS cont'd

Markus Wähler

Markus Wähler, is a master mariner and nautical, technical consultant of Munich Re, based in Munich/Germany. He started his professional career 1987 in the German Navy which he left as a Navy Lieutenant after 7 years of service. He continued his nautical career in the merchant navy, obtaining his masters license in 1998. After 4 years of service on container -, bulk- and passenger ships Captain Wähler went ashore to work as the risk and safety manager for MEYER shipyard in Papenburg/Germany that specializes in large cruise ships, such as the “Norwegian Breakaway” and the “Disney Fantasy”. In 2013 he joined the Global Marine Partnership of Munich Re.

E. Anthony Cowie

E. Anthony Cowie is a Senior Vice President at Swiss Re America. Tony is a 1990 graduate of the University of Richmond. He began his career in 1990 at Prudential (now Everest) Reinsurance in their management training program and specialized in Marine and Aviation treaty underwriting. He later created successful start-up Marine and Aviation treaty underwriting operations at AXA Re US and ACE Tempest Re US. Tony joined Swiss Re in 2004 and he is currently Head of Marine Reinsurance for the Americas, part of Swiss Re's Global Marine Division. In addition to his role at Swiss Re, Tony is the Chairman of the Executive Board of the Water Quality Insurance Syndicate; is an active member of American Institute of Marine Underwriters and is a member of the American Marine Insurance Forum. Tony serves on the Alumni Recruitment Committee and the Richmond Counsel at the University of Richmond, he also serves on the Development Board of Don Bosco Prep High School. He is a frequent speaker on marine insurance and reinsurance topics and has been interviewed and featured in many industry publications. Tony holds the Chartered Property Casualty Underwriter (CPCU) and Associate in Reinsurance (ARe) designations. Tony resides in New Jersey with his wife and two daughters.

Captain Andrew Tucci

Captain Tucci is Chief of the Coast Guard's Office of Port and Facility Compliance at U.S. Coast Guard Headquarters in Washington DC. He is responsible for developing and implementing national Coast Guard policies concerning maritime critical infrastructure protection, including cyber security, supply chain security, and general port, facility, and cargo safety and security. These policies include enforcement of the Maritime Transportation Security Act and other laws, regulations, and policies pertaining to the safety, security, stewardship, and resilience of our nation's ports. Captain Tucci has served in the Coast Guard for 25 years. His field assignments have included work in vessel and facility inspections, oil spill response, marine casualty investigations, search and rescue, and other operations. He has served in Alaska, Portland Maine, Seattle, WA, Louisville KY, and Washington DC. Captain Tucci holds a Bachelor's degree in Business Administration from Miami University (Ohio), and Masters in Marine Affairs from the University of Washington, Seattle, including a certificate in Global Trade, Transportation, and Logistics.

SPEAKERS cont'd

Les Bogdan

Les Bogdan is a graduate of the State University of New York, with a Bachelor of Arts degree in Economics and a minor in Business Administration. Les has been a Marine Underwriter for over twenty years and currently serves as Vice President at Berkley Offshore Underwriting Managers. He has held this position since 2012. Les is also the Chairman of the Liability Committee of AIMU. He has served in this position since 2013.

Chris Smith

Chris has 30 years of experience in the Marine & Energy Industry. He began his career at the American Hull Insurance Syndicate as an Assistant Hull Underwriter before moving to AIG to assume a role as a more senior underwriter and having responsibility of the Global Blue Water Hull Book. He then went on to start and develop the Marine and Energy platform at Reliance National before joining XL Insurance. He assumed the role of Hull Manager before becoming the Chief Underwriter Officer for the Americas for Marine and Energy. Two years ago Chris started at Endurance Ocean Marine. Chris received his Bachelors degree from Manhattan College.

Capt. James McNamara

Captain James McNamara graduated from New York State Maritime College and then sailed with States Marine Line for seven years. He joined National Cargo Bureau in 1970 at San Francisco and has worked at Houston, Baltimore, Baton Rouge, Galveston and New Orleans before becoming President of National Cargo Bureau in 1993 in New York. He has chaired the cargoes subcommittee at IMO for seven years, was on the IMO Panel of Experts investigating the loss of *M.S. Estonia* and awarded the AIMU, Distinguished Service Award in 2003. He and his wife Connie live in Chatham, New Jersey.

Jim Gaughan

Jim Gaughan is the ABS VP and Chief Engineer with more than 40 years of experience. He has both undergraduate and graduate degrees in Mechanical Engineering and a New York State Professional Engineers License. The Chief Engineer has final technical responsibility for decisions made by more than 900 engineers working in ABS Technical Offices around the world. His job is to assure compliance with the Rules and consistent implementation. Jim has been with ABS since 1972 working in the technical division in various roles in both marine and offshore engineering departments with increasing levels of responsibility. He has represented ABS on a number of industry standards making organizations and has served as a member of the United States delegation to the IMO Subcommittee on Design and Equipment and as a member of the SIGTTO delegation to the IMO Subcommittee on Bulk Liquid Gases. He is particularly well known in the LNG community an area he has specialized in for much of his career. Jim has authored a number of technical papers which have been published and has spoken at technical forums all over the world.

SPEAKERS cont'd

Andrew Kinsey

Captain Andrew Kinsey has over seventeen years' experience as Marine Surveyor and Consultant. He is presently employed as a full time Senior Marine Risk Consultant for Allianz Global Corporate & Specialty with a focus on hull and marine liability, project cargo, marine facility and marine cargo accounts. His focus is on working with Assureds in both the planning and development stages; as well as in the field conducting Condition and Value, Loss Control and Marine Warranty Surveys. Prior to joining Allianz he was employed as a Senior Marine Surveyor for ACE USA Commercial Marine; Marine Advisory Services. Prior to coming ashore Captain Kinsey sailed for over twenty-three years as a United States Coast Guard Licensed Merchant Marine Officer, including Thirteen years as an Unlimited Tonnage Master with Maersk Line Limited. Operational experience as Master included Foreign to United States reflagging / conversion and New Building / Pre-delivery assignments. Captain Kinsey served in Operations Desert Shield, Desert Storm, Restore Hope, Enduring Freedom and Iraqi Freedom.

Joe Grasso

Joe Grasso is a partner in Wiggin and Dana's Litigation Department and Co-Chair of its Insurance Practice Group. He is located in the firm's Philadelphia and New York offices. Joe is a member of the U.S. Maritime Law Association (he completed his term as Chair of the Committee on Marine Insurance and General Average in May 2014), and the Chair of the International Working Group on Marine Insurance of the Comité Maritime International. He received his JD from the University of Virginia School of Law and his BA, cum laude, from Yale University. Joe is admitted in New York and Pennsylvania and numerous federal courts, including the U.S. Courts of Appeals for the Fifth Circuit and Second Circuit and the U.S. Supreme Court. Joe's practice includes representation of insurers and reinsurers as well as the two U.S. marine insurance trade associations (AIMU and IMUA). He has addressed numerous insurance industry gatherings and published numerous articles on a variety of topics of interest to underwriters, and he has been recognized in Best's Directory of Recommended Insurance Attorneys, Who's Who Legal, and The Legal 500.

Timothy J. Potero

Timothy J. Potero is Senior Vice President and Deputy Chief Compliance Officer at Guy Carpenter & Company, LLC. He is responsible for developing, implementing and overseeing Guy Carpenter's corporate global compliance programs, as well as monitoring all developments regarding insurance/reinsurance legislation and regulation. Timothy coordinates with compliance teams in Asia, London and Mexico City. In addition to his compliance responsibilities, Timothy is also Guy Carpenter's Chief Privacy Officer and oversees Guy Carpenter's Insolvency Unit, which handles the firm's insolvency matters worldwide. Prior to his appointment as Deputy Chief Compliance Officer, Timothy served as Corporate Counsel to Guy Carpenter. Before joining Guy Carpenter in 1998, he was Assistant General Counsel for Colonial Penn Life Insurance. Timothy holds a Bachelor of Arts from Syracuse University and a JD from Southwestern University School of Law. He is a member of the New York and Pennsylvania State Bars. Timothy also holds a certificate in Business Management from New York University, and has earned the professional designations of Associate in Regulation and Compliance and Associate of Reinsurance. As part of Timothy's international compliance duties, he has earned the ACAMS Certified Anti-Money Laundering Specialist designation. He is also a certified arbitrator with the Financial Industry Regulatory Authority. Timothy served as an officer in the U.S. Army Reserve and currently sits on the boards of various economic development and charitable organizations.

SPEAKERS cont'd

Andrew Forbis

Andrew Forbis is an AVP for Ocean Marine Product Underwriting, responsible for referral underwriting, strategic planning and policies for Ocean Marine in North America. He has been in marine insurance industry for 25 years, having started with Zurich in 1998 as an Ocean Cargo Underwriting Specialist. Prior to assuming his current position in January 2015, he was a Global Customer Underwriting Executive, focused on the needs of Zurich's global marine clients, helping to structure multi-national cargo programs and provide captive solutions. Prior to joining Zurich, Andrew worked for seven and a half years for the Fireman's Fund/Allianz, working in New York, Frankfurt and Los Angeles. He holds a bachelor's degree in business from Lewis and Clark College, Portland, Oregon.

Robert S. Schimek

Robert S. Schimek is President and Chief Executive Officer of the Americas for AIG. He is responsible for the division's insurance business in the United States, Canada, Latin America, and the Caribbean. Previously, Mr. Schimek was located in London where he served as the President and Chief Executive Officer of EMEA. Before that, Mr. Schimek was Chief Financial Officer of AIG's property casualty business, responsible for all worldwide financial operations. Before joining AIG, Mr. Schimek was a partner at Deloitte & Touche L.L.P. where, for 18 years, he used his public accounting experience to serve global financial institution clients, including MetLife, The Prudential, and Merrill Lynch. Mr. Schimek is a C.P.A. He earned his M.B.A. from the Wharton School of Business at the University of Pennsylvania. He is a graduate of Rider University in New Jersey and sits on the Rider University Board of Trustees. Mr. Schimek is a member of the Executive Committee of BritishAmerican Business and the Board of Directors of BritishAmerican Business. He is also a member of the Board of Directors of the Council of the Americas.

David S. French

A native of Massachusetts, Mr. French earned his B.A. with honors in 1974 from Colby College in Waterville, Maine. As part of his undergraduate study, Mr. French completed the baccalaureate during his sophomore year in l'Universite de Caen, France. In 1976, Mr. French received a Master of Science Degree from Georgetown University's School of Foreign Service in Washington, D.C. Immediately following, he began his marine insurance career at the Insurance Company of North America's head office in Philadelphia. In 1979, he joined the American International Marine Agency, now Starr Marine Agency, Inc., in New York where he managed North American cargo underwriting operations until his promotion in 1983 to the position of European Regional Marine Manager for the American International Underwriters in London. Mr. French returned to New York in 1987 to manage AIU's Marine operations worldwide. In 1995, Mr. French was promoted to Director and President of Starr Marine. Further, Mr. French is a past Chairman of the American Institute of Marine Underwriters, a U.S. marine insurance trade association. He is the past Chairman of the Board of Trustees of the Seamen's Church Institute. Mr. French is 62 years old and resides with his wife, Marjorie, in Westport, CT. He has two children, Scott and Katherine.

SPEAKERS cont'd

Bob Gallagher

Bob Gallagher is President of International Marine Underwriters (IMU), a leading provider of ocean and inland marine insurance products that traces its roots to the early 1900s. IMU is a member of the OneBeacon Insurance Group, a specialty focused insurance company. The ocean marine segment is one of the company's largest business units and offers comprehensive commercial hull and liability, ocean and air cargo, yacht and several marine package products, among others. Its products are sold through independent insurance agents, brokers and wholesalers. Gallagher has been President of IMU since 2001, having joined the company in 1994 and serving in a series of executive leadership positions of increasing responsibility. He began his career in 1981 as an underwriter and progressed to a chief underwriter's position prior to joining IMU. Besides his professional role, Gallagher brings his well-established expertise and leadership background to several industry associations. He is a former Chairman of the American Institute of Marine Underwriters (AIMU) and the Water Quality Insurance Syndicate (WQIS). Additionally, Gallagher just concluded his term as a member of the International Union of Marine Insurance's Executive Committee, having served as Chairman of its Inland Hull, Fishing Vessels and Yachting Committee from 2001-2006. He was also an adjunct professor for 12 years at St. John's University and is also a longstanding member of the National Cargo Bureau. Gallagher holds a degree in Business Administration from Kent State University and has attained the Chartered Property-Casualty Underwriter (CPCU) and Associate Marine Insurance Management (AMIM) designations.

Drew Feldman

Drew Feldman is Vice President and Worldwide Ocean Marine Manager for Chubb & Son. In this role he is responsible for the financial performance and strategic direction of the Ocean Cargo, Marine Liability, Marine Hull and Marine/Energy Excess of Loss lines of business with Chubb Commercial Insurance. In his 20 years with Chubb, Drew has held various marine underwriting positions in the Chicago, Milwaukee, St. Louis and Cincinnati branch offices, ultimately assuming responsibility for the Northern Zone Property Machinery & Marine department in 2006. In 2008, Drew transitioned to the role of Marine & Property Executive Field Underwriter for the Western Territory and then assumed his current role in 2010. Drew graduated in 1995 from Southern Methodist University with a bachelor's degree in Finance.

Jill Beggs

Jill Beggs is Head of Specialty Lines Underwriting for the National Clients Division of Munich Reinsurance America, Inc. ("Munich Re"). In her current role, she manages Ocean Marine, Surety and Political Risk reinsurance written in the United States. She is a member of Munich Re's Global Credit Portfolio Management Committee and most recently took on a new responsibility as the Innovation Point Person for Munich Re America's Reinsurance Division. She is a past member of Munich Re's Marine Global Line of Business Board. Most recently, Jill was Senior Vice President and Property Underwriting Manager for the National Broker Clients Division. In this position, she was responsible for managing a team of treaty and facultative program underwriters focused on US broker-sourced business and direct national client accounts including Property Catastrophe, Per Risk and Proportional Reinsurance. She is a past member of Munich Re's Underwriting Platform Advisory Board and also served as the Lead for Munich Re America's Property Line of Business Expert Group. Prior to joining Munich Re, Jill held positions at Prudential Reinsurance Company as a Financial Analyst and as an Associate Manager – International Division for Latin America, where she underwrote and managed property and casualty treaty business for nine South American countries. Jill continued with Everest Reinsurance Company as Director in the Treaty Property Department. Jill received her undergraduate degree in Finance with a concentration in Management and minors in Math and Spanish from Gettysburg College. She is a Chartered Property

and Casualty Underwriter (CPCU) and has earned the Associate in Reinsurance (ARe) designation. She is also a member of the Association of Professional Insurance Women (APIW) and the Central New Jersey Chapter of the CPCU.

ATTENDEES

First Name	Last Name	Company
Robert	Ahlborn	National Cargo Bureau
Maria Fernanda	Alonso	Swiss Re America Corporation
Marcial	Alzugaray	Aon Benfield
Thomas J.	Angiolino	Lockton Insurance Brokers
Simon	Barder	Am Re Syndicate LLC
Shevawn	Barder	Am Re Syndicate LLC
Scott	Bartley	CNA
Elizabeth	Batan	Tokio Marine Management Inc.
Scott M.	Beebe	Travelers
Terry	Benton	Starr Companies
Alex	Berisha	Liberty International Underwriters
Mark	Bernas	CNA
Mark	Bernstein	Marsh
Keith	Blair	CNA
Lisa	Boon	AIG
Deborah	Brown	RLI Insurance
Dawn	Brunet	Navigators Management Company
Cheryl	Cabrera	Marsh & McLennan Cos
Robert	Cairo	Travelers
Ted	Calligeros	Allianz Global Corporate & Specialty
Cecilia	Campos	Navigators Management Company, Inc
Charles	Capozzoli	Starr Marine Agency, Inc
Jaime	Carolan	Travelers
Peter	Carr	Marshall Sterling Insurance
John G.	Carson	Starr Marine
Michael G.	Cecora	Starr Marine
John	Cella	Starr Marine
Johanna	Cespedes	Endurance
Bob	Comegys	Starr Marine
Thomas M.	Connelly	Starr Companies
Peter	Connors	Allianz Global Corporate & Specialty
Judy	Cooke	TransRe
Robert	Copp	Axis Reinsurance

Michael	Costa	Certified Sales Inc.
Andrew	D'Alessio	XL Group
Caroline	Damodar-Desloire	Starr Marine
Gina	DeAgresta	RLI
Scott	DeSimone	Liberty International Underwriters
Sherman	Drew	ACE Group
Terry	Driggs	RLI
Joseph	Drucker	Guy Carpenter
Cadet 1/C Charles	Ehret	SUNY Maritime College
Matthew	Elias	Zurich
John	Ellis	XL Insurance
Mark	Engel	AIG
Jack	Falvey	Falvey Insurance Group
Michael	Falvey	Falvey Insurance Group
John Michael	Falvey	Falvey Insurance Group
John	Ferbend	EIMC
Stephen	Feron	Chubb & Son
Abby	Flinter	Chubb & Son
Andrew	Foot	Aon Benfield
Colin J.	Fraser Jr.	Starr Marine
Denise	Frobey	Sompo Japan Nipponkoa America Insurance Services, LLC
Michele	Gallego	XL Insurance
John	Gambino	Great American Insurance Group
Dennis	Gates	Roanoke Group
Richard W.	Geiger	Marsh USA, Inc.
Steven E.	Goldman	Goldman & Hellman
Katie	Goon	Travelers
Lianna	Gordon	Swiss Re America Corporation
Midshipman David	Gregory	United States Merchant Marine Academy
Frank	Harten	Travelers
Jaime	Herbster	Allied World Reinsurance Company
Frank	Hernandez	BMS Intermediaries Inc.
Christopher	Hill	Berkley Offshore Underwriting Managers
Roy	Hornbeck	Gen Re
Kathrin	Howard	Globex International Group
Toshikazu	Iino	TM Claims Service, Inc.
Chip	Junghans	CNA
Tracy Ann	Kiffer	Navigators
Russell	King	Ironshore Marine Re
Maria	Klein	CNA

Steven	Komis	Ironshore Marine Re
Shawn	Kucharski	Falvey Insurance Group
Barbara	Langione	Chubb & Son
David D.	Lappe	FM Global Cargo
Lance	Laycock	AIG
Vivian	Lee	Tokio Marine Management, Inc.
Renee	Legare	CNA
Ian	Lennard	National Cargo Bureau
David	Leonard	Willis Re Inc.
Gordon	Lewis	United States Fire Insurance Company
Kevin	Littlefield	Marsh
Thomas	Losquadro	Marsh
Cadet 1/C Devin	Loughren-Gaye	SUNY Maritime College
Bill	Luce	U.S Fire Insurance Company
Leo	Magrath	Guy Carpenter
Lucy	Mancello	Swiss Re Corporate Solutions
William	Marrione	Berkley Offshore Underwriting Managers
Dennis	Marvin	AIG
Kevin M.	Meller	CNA
Max	Meltzer	AGCS
Alisa	Morris	Oceanwide
Brian	Murphy	Berkley Offshore Underwriting Managers
Arpee	Myers	Liberty International Underwriters
Midshipman Kinser	Newkirk	United States Merchant Marine Academy
Yoshiharu	Nishiwaki	Tokio Marine Management Inc.
Elizabeth	Nittolo	International Marine Underwriters
Angela	Nolan	XL Group
Jacqueline	Nolan	CNA
Michelle	O'Donovan	International Marine Underwriters
Patrick	O'Neill	Aon Risk Solutions
Joseph	Parente	CNA
Aron	Pasternack	Berkley Offshore Underwriting Managers
Jorge	Pecci	AIG
John P.	Phillips	Liberty International Underwriters
Karyn	Price	The Hartford
Lincoln	Purdy	Starr Marine
William	Queen	Travelers
Marc	Robinson	Falvey Insurance Group
Brian	Sales	CNA
Kaitlyn	Sansone	Gen Re
Michael	Sapienza	Allied World Reinsurance Company

Stanley	Schiff	Marsh
Robert	Schneider	Globex International Group
Courtney	Scott	Berkley Offshore Underwriting Managers
Dennis	Smith	Guy Carpenter
Charles H.	Smith, Jr.	CNA
Michael	Soler	EIMC
Robert	Stearns	Integro Insurance Brokers
George	Tsagaris	Liberty International Underwriters
Patrick	Watson	Chubb & Son
Steven	Weiss	Liberty International Underwriters
Gerard F.	Whalen	Starr Marine
Sean	Whitney	Endurance
John	Whitney Jr.	Marsh
Sydonie	Williams	Gen Re
Edward	Wilmot	Great American Insurance Group
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