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**AN INDUSTRY SEMINAR**

***MARINE  
INSURANCE  
DAY***

**180 MAIDEN LANE  
NEW YORK, NEW YORK**

**FRIDAY, OCTOBER 5, 2012**

# WELCOME

*Welcome and Overview @ 8:50 AM*



Robert Gallagher  
President, International Marine Underwriters  
Chairman, AIMU

## ABOUT MARINE INSURANCE DAY

*The Marine Insurance Day Seminar is the collaborative effort of the American Institute of Marine Underwriters (AIMU), American Marine Insurance Forum (AMIF), Association of Average Adjusters of the U.S., Inland Marine Underwriters Association (IMUA), Marine and Insurance Claims Association (MICA), and the Marine Claims and Recovery Forum. It is through our joint efforts that we can provide an excellent educational program on a wide range of topical issues facing the ocean marine industry.*

*This is the sixth annual Marine Insurance Day Seminar and it is the hope that this event will continue to grow each year and provide marine-focused education and professional development both for those present today and the generation that follows.*

*This seminar is approved for 6 CE credits (Licenses eligible for credits: PC, BR, C3, PA) in New York, New Jersey; and 6 CPD points for CPCU and NAMS.*

## MARINE INSURANCE DAY ATTENDEES

Aron	Pasternack	Berkley Offshore
Vlad	Polishchuk	Roanoke Trade Services
Stephen	Rible	Mendes and Mount
Frank	Romeo	LIU
Migdalia	Ruiz	Marsh
Michael	Sapienza	Allied World Re
Sabrina	Sciortino	Starr Marine
Eugene	Shapiro	Mitsui Sumitomo
Kevin	Shun	Navigators
Emilio	Silva	P. Browne & Cia S.A.
Bryn	Sparkler	AGCS
Chisako	Tallo	Chartis Marine
Barry	Tarnef	Chubb Marine
James	Walsh	C.N.A.
Hal	Watson	Chaffe McCall
Jarrold	Wenger	RLI Corp
Sharron	West	MidCAS
Edward	Wilmot	Great American
John	Woods	Clyde & Co
Ning	Xu	Globex International
Joe	Zucconi	Travelers

## MARINE INSURANCE DAY ATTENDEES

William	Lang	Starr Marine
Thomas	Lebo	ACE USA
Kevin	Littlefield	Marsh
David	Maloof	Maloof Browne & Eagan
Laura	Markey	Travelers
Christopher	Maro	Arthur J. Gallagher
William	Marrione	Berkley Offshore
Leo	McGrath	Guy Carpenter
Daniel	Meenan	Alterra
Justin	Mongello	Zurich
Veronica	Mura	Casey & Barnett LLC
Brian	Murphy	Berkley Offshore
Elizabeth	Nittolo	IMU
Travis	Ochowicz	Travelers
Christopher	O'Connell	Great American
Michelle	Odonovan	International Marine Underwriters
Jonathon	O'Hara	Aspen Insurance
Aldo	Paino	Braemar Adjusting
Jason	Palumbo	Roanoke Trade Services
Michael	Paolillo	FM Global Cargo

TIME	ASSOCIATION / TOPIC / PRESENTER
8:00 AM	Registration for CE and Continental Breakfast
8:45 – 8:50	Remarks: Eileen Monreale
8:50 – 9:00	Welcome & Overview: Robert Gallagher
9:00 – 9:45	<i>American Institute of Marine Underwriters (AIMU)</i> <b>Container Sweat and Condensation in Transportation</b> Peter Scrobe, Starr Marine Agency, Inc. (Moderator) Sherman Drew, Ace USA Kevin Meller, CNA Richard Lawson, Allianz Global Corporate & Specialty Mark Cote, Zurich
9:45 – 10:00	<b>BREAK</b>
10:00 – 10:45	<i>Marine and Insurance Claims Association (MICA)</i> <b>Application of the Medicare Secondary Payer Act to Marine Liabilities</b> Russell S. Whittle, Gould & Lamb, Florida
10:45 – 11:30	<i>Inland Marine Underwriters Association (IMUA)</i> <b>Trends In Cargo Theft</b> Anthony Canale, Verisk
11:30 – 12:15	<i>Association of Average Adjusters</i> <b>Mega Containership Disasters</b> Jonathan S. Spencer, The Spencer Company
12:15 – 1:15	<b>LUNCH</b>
1:15 – 2:00	<i>Marine Claims &amp; Recovery Forum</i> <b>Additional Named Insureds and Marine Insurance</b> Joseph C Howe, Zurich (Moderator) Joseph G. Grasso, Wiggin and Dana Michael Thompson, Wiggin and Dana
2:00 – 3:00	American Marine Insurance Forum (AMIF) <b>Wind Turbines</b> Michael Roy, Hartford Steam Boiler Inspection & Insurance Co.

## MARINE INSURANCE DAY ATTENDEES

<i><b>PRESENTER</b></i>	<i><b>CONTACT INFORMATION</b></i>
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Marc	Friedrich	Reck & Co
Caroline	Fuller	Willis
Michele	Gallego	One Beacon- IMU
John	Gambino	Great American
Dennis	Gates	Roanoke Trade Services
Richard	Geiger	Marsh
Randi	Glazer	ISI
Katie	Goon	IMU
Noreen	Graham	Great American
Michael	Grant	Minton, Treharne & Davies
Frank	Harten	Travelers
Raymond	Hayden	Hill Rivkins LLP
Jamie	Herbster	Allied World Re
David	Huginine	The Hartford
Beverly	Jenkins	Allianz
Juanq	Juang	MSMM
Howard	Jurofsky	Navigators
Timothy	Kennedy	Starr Marine
Corinna	Kuss	Kuss Rechtsanwaelte
James	Lai	Roanoke Trade Services

## MARINE INSURANCE DAY ATTENDEES

Louise	Casazza	XL Insurance
William	Cassidy	Cassidy & Black
Michael	Cecora	Starr Marine
John	Cella	Starr Marine
Janet	Ciesko	Roanoke Trade Services
Thomas	Clune	Great American
Peter	Collins	FM Global Cargo
George	Cornell	Clyde & Co
Tony	Cowie	Swiss Re
Matthew	Davis	Starr Marine
Marcos Rafael	del Cueto	P. Browne & Cia S.A.
Sharon	Direso	Chubb Marine
Jeff	Dorceus	Chubb Marine
Phyllis	Drivas	Sompo Japan
Anne Marie	Elder	XL Insurance
John	Ellis	International Marine Underwriters
Jeffrey	Factor	Starr Marine
Anita	Farmer	Arthur J. Gallagher
James	Fogarty	Aon Benfield
Andrew	Forbis	Zurich

## *Marine Insurance Day 2012 Seminar Committee*

*Lillian Colson  
Inland Marine Underwriters Association (IMUA)  
On behalf of IMUA*

*Deirdre Donovan  
Zurich  
On behalf of American Marine Insurance Forum (AMIF)*

*Anthony J. Pruzinski  
Hill Rivkins LLP  
On behalf of Marine and Insurance Claims Association (MICA)*

*Eileen Monreale  
American Institute of Marine Underwriters (AIMU)  
On behalf of AIMU*

*Donald R. Moore  
The American Club  
On behalf of Association of Average Adjusters*

*David Tan  
TMCA, NY  
On behalf of Marine Claims and Recovery Forum*

## ABOUT MARINE INSURANCE DAY ORGANIZATIONS

**AMERICAN INSTITUTE OF MARINE UNDERWRITERS (AIMU)**, established in 1898, is a U.S. marine insurance trade association representing the marine insurance and reinsurance industry as an advocate, educator and information center. For more information see [www.aimu.org](http://www.aimu.org).

**AMERICAN MARINE INSURANCE FORUM (AMIF)**, organized in 1954, is dedicated to promote advanced education in the field of ocean marine underwriting and to foster friendship and better understanding among the younger members of the ocean marine underwriting fraternity. For more information see [www.amif-ny.org](http://www.amif-ny.org)

**ASSOCIATION OF AVERAGE ADJUSTERS OF THE U.S.**, organized in 1879, is dedicated to the promotion of correct principles in the Adjustment of Marine Hull Claims and uniformity of practice among Average Adjusters. For information see [www.usaaverageadjusters.org](http://www.usaaverageadjusters.org).

**INLAND MARINE UNDERWRITERS ASSOCIATION (IMUA)**, founded in 1930, IMUA serves as the collective voice of the U.S. inland marine insurance industry. With the support of its member companies, IMUA provides its members with education, research and communications services that support the inland marine underwriting discipline. For more information see [www.imua.org](http://www.imua.org).

**MARINE AND INSURANCE CLAIMS ASSOCIATION (MICA)**, organized in 1944, is dedicated to preserving an atmosphere in which marine claims can be resolved in a reasonable manner by the parties themselves through the development of trust in each other. For more information see [www.micains.org](http://www.micains.org).

**MARINE CLAIMS AND RECOVERY FORUM**, established in 1948, is dedicated to the advancement of camaraderie in the marine insurance industry, the exchange of ideas, and a place to exchange news and legal developments. For more information see [www.marinerecoveryforum.org](http://www.marinerecoveryforum.org).

## MARINE INSURANCE DAY ATTENDEES

Marcial	Alzugaray	Aon Benfield
Thomas J.	Angiolino	Willis
Elizabeth	Batan	Tokio Marine Management
Timothy	Behr	Aon Risk Services
Terence	Benton	Starr Marine
Alex	Berisha	LIU
John	Betz	Arthur J. Gallagher
Lester	Bogdan	Berkley Offshore
Jackeline	Bonilla	Marsh
Matthew	Brady	LIU
Zachary	Breslin	Berkley Offshore
Gregory	Brown	The Hartford
Jamie	Brown	Casey & Barnett LLC
Dawn	Brunet	Navigators
Steven	Callaghan	Zurich
William	Canavan	Marsh
Stephen	Candilora	Marsh
Alex	Canter	AGCS
Angela	Caranante	Marsh
Roger	Carbonier	Towers Watson